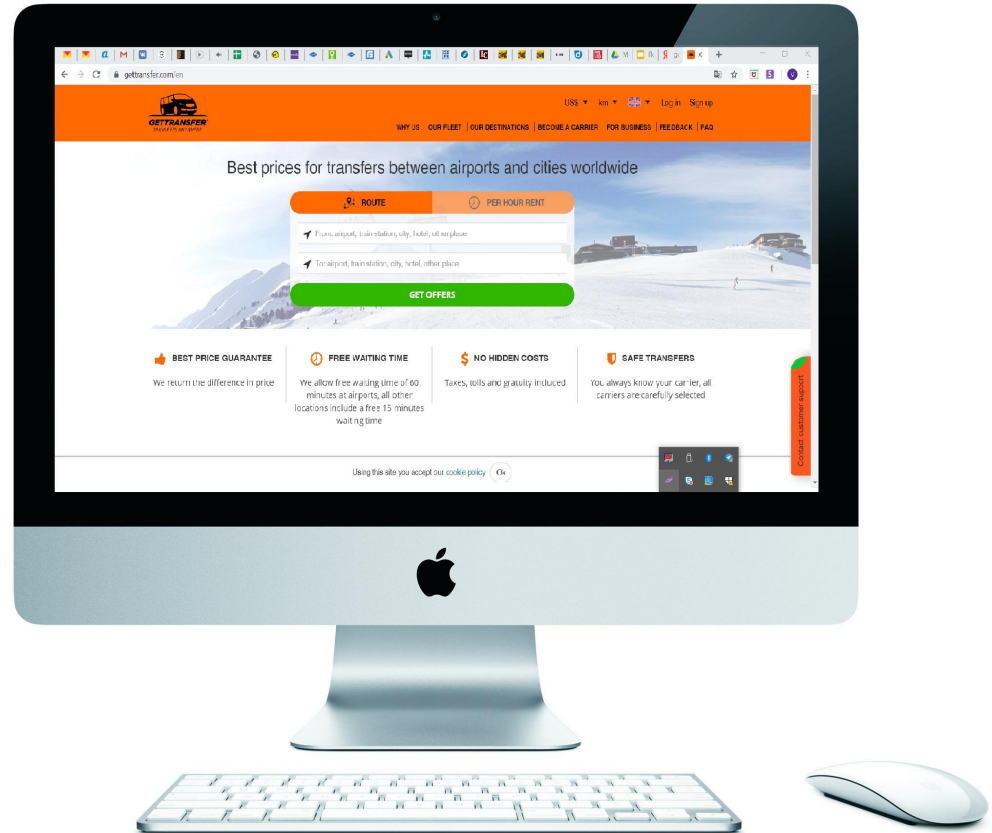
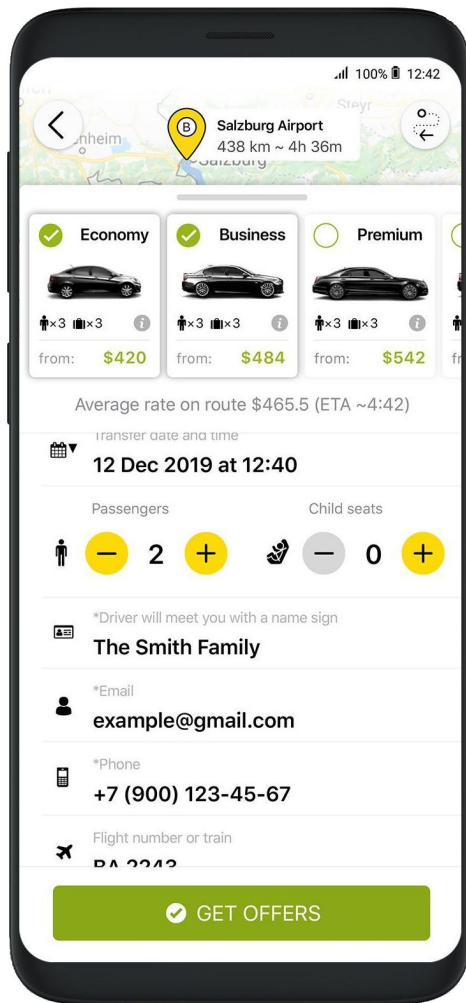


[Gettransfer.com](https://gettransfer.com)



GetTransfer.com provides services for booking transfers and car rental with a driver. In just 2 years, the service has firmly strengthened its position in the international passenger transport market thanks to a series of successful cases, which are worth telling in more detail.

Beginning

GetTransfer.com it was founded by Alexander Pershikov in 2015 to make long distance transfers more accessible to users. Already after the launched project met expectations and demonstrated its viability, in 2016, the app of the same name was presented in iOS and Google Play. History has shown that you should not be afraid to enter the market with MVP - you can be convinced of the demand for the project only by testing it in the "field" conditions. Real-life testing can save you from investing in a non-working business hypothesis, so in GetTransfer.com it was decided to continue refining the functions after the launch of the application. By the way, the improvement of the online product does not stop until now. Speaking of transport services directly: if at the start of the project, users could choose between a car with a driver and some types of buses, then from 2017 it is possible to order a limousine transfer and even a helicopter.

Distances no Matter

Despite the fact that in Russia, compared to the United States and European countries, the amount of funds for investment in startups is at a fairly low level, our team from the very beginning focused on the international development of the project. Consulting and cooperation with Western partners and development of the project, initially focused on international promotion channels, provided the company with international investment liquidity.

Knowledge is Power

The third stage of work on the project was the development of the legislative bases of the countries in which he works GetTransfer.com. at the moment, you can use the service in more than 150 countries, each of which has its own subtleties in the design of transactions.

Consequently, the company began to focus on working with lawyers who already have extensive experience in conducting foreign projects. We are very grateful to dla Pipers for their support. Global scaling has also made adjustments to the integration of the company into the banking systems of different countries - especially a lot of time was taken to prepare for the implementation of international transactions.

Active Interactions & Collaborations

Even the sensational world Cup 2018 was not without our support. Due to the fact that the service is available in 10 languages of the world, during FIFA 2018, many fans used it both for traveling around an unfamiliar city and for long-distance travel.

Earlier, in September 2017, the company for the first time launched a project based on the API-interface, which provides integration of the transfer order form to the site without forced transitions to third-party resources. In addition, a special widget can even be adjusted to the design of any site. This service has already been used by such companies as Sberbank, Tinkoff, S7 Airline, Western Union, Red Bull, etc., and the partner of the project was the football club Brugge.

Another successful step was the signing of joint agreements with the Spanish branch of Red Bull and the Indian branch of Western Union. These agreements grant us exclusive rights to provide both companies with transfers.

Mission & Values

It is worth noting some distinctive features that have allowed the service to take a leading position in the market of passenger transportation. For example, the customer can choose a car with a suitable cost, or offer their own price of the trip. The service offers a number of advantages, including-meeting the passenger with a sign. In other words, upon arrival in a strange country, you are met right at the exit by a driver who speaks English.

We can safely say that until recently there was no universal international platform that would pick up a car for a trip from one city to another. Of course, a taxi has always been quite a convenient option, but, agree, in financial terms, a taxi is not the best solution for long-distance travel. BlaBlaCar and all sorts of analogues are good only for those who do not bother traveling with strangers and the inconvenience associated with the trip to the point of departure. The result is that the business model of the service GetTransfer.com it is designed for a specific target audience—people who prefer comfort and practicality when traveling. To date, the websites of business owners are inferior to the platforms-aggregators, increasing their market share. So now it can be argued that the victory is behind the projects that leave their users the widest space for choice

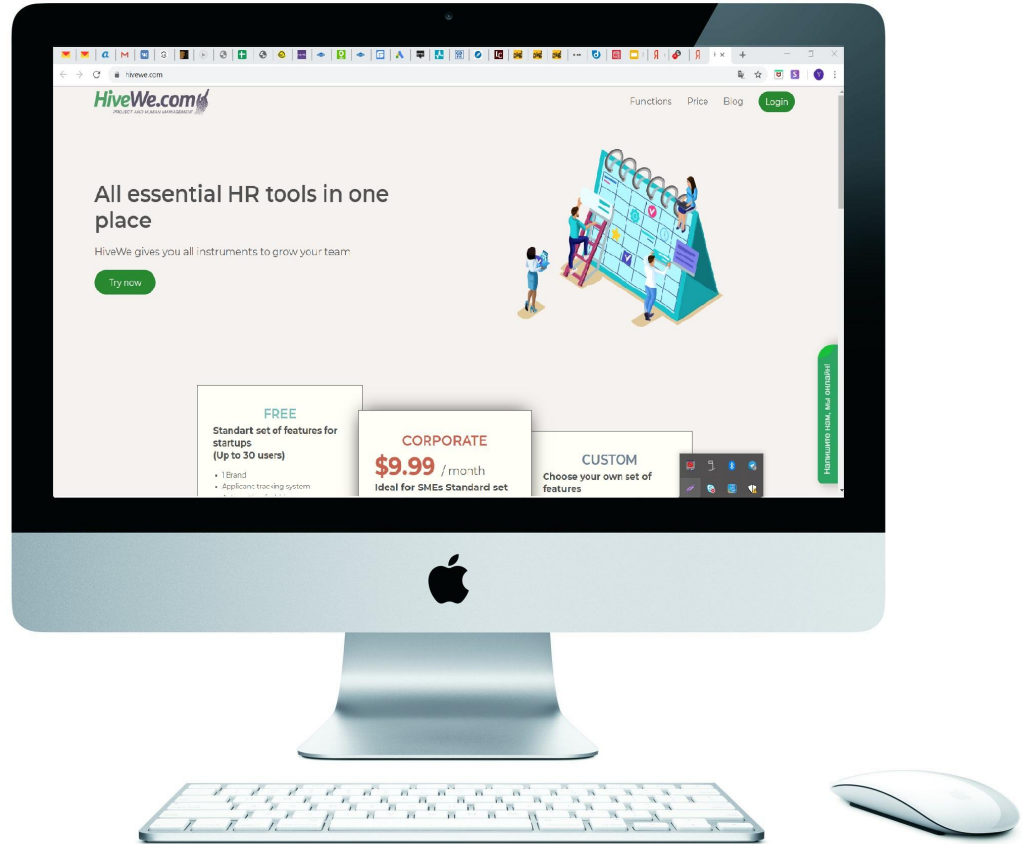
At web summit 2019, gettransfer nominated as top 8 most requested startup for the investments.



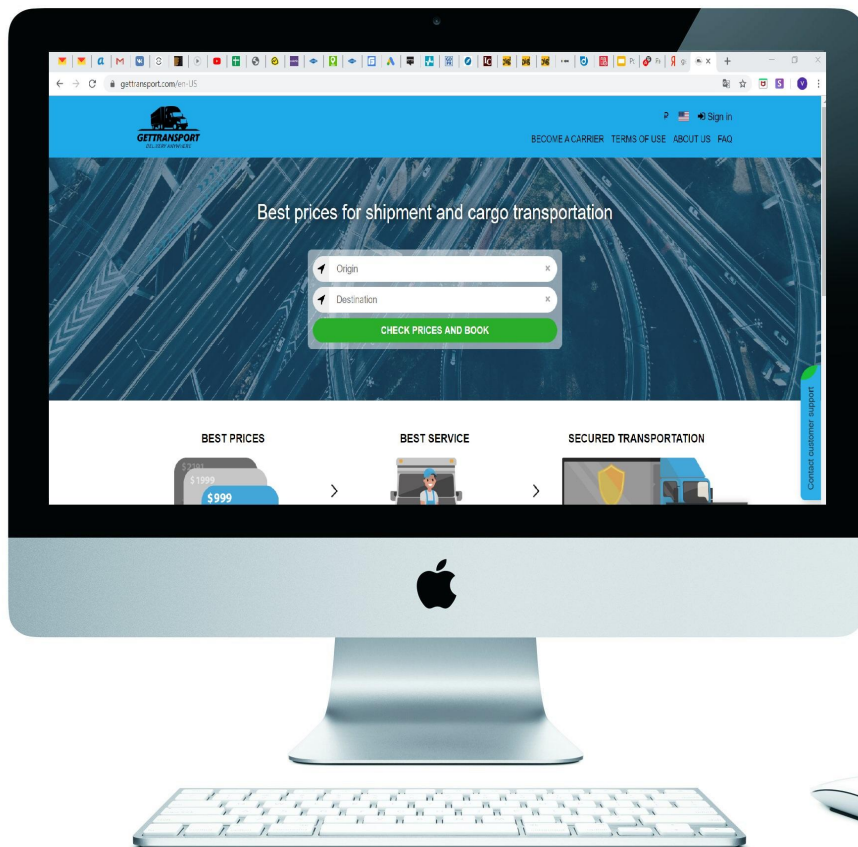
KeyGroup is engaged in the development and ongoing technical support of the technology. Our experience in creating such a large-scale project is invaluable. We are proud to work with such projects and always welcome new ones. KeyGroup gained tremendous experience in creating international marketplaces.

HiveWe – Human resource management – service for HR specialists, heads of departments and companies. It helps to simplify the process of hiring employees to work and increase the efficiency of recruitment.

HiveWe gives you all instruments to grow your team. Big companies save time with **HiveWe** by securely collaborating across teams, departments, offices and countries.



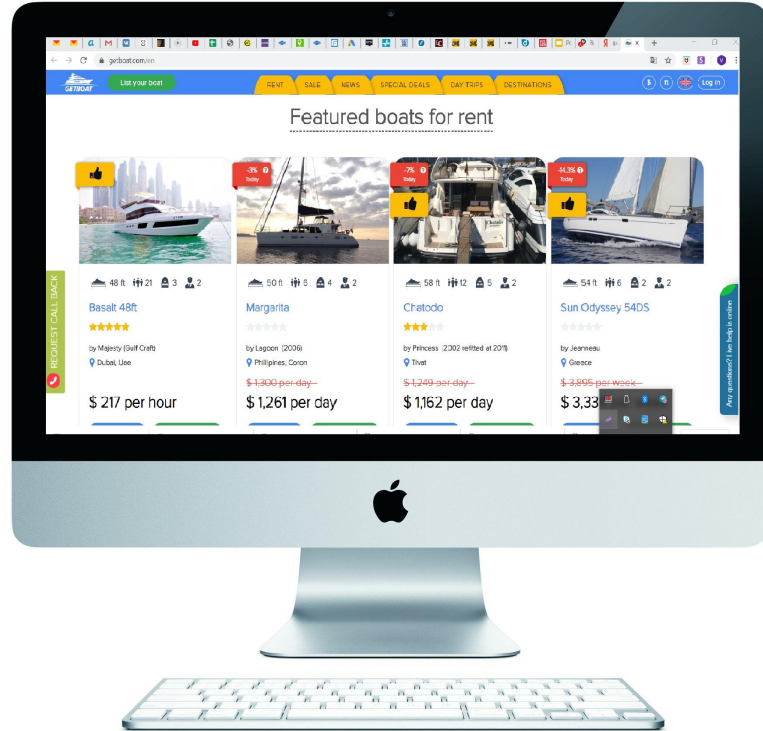
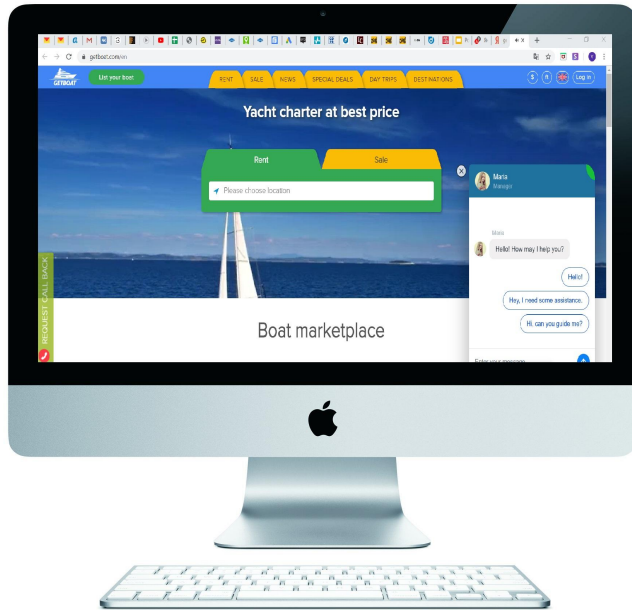
gettransport.com



Gettransport - international road freight service based on the marketplace, allows you to search for carriers to transport goods on a given route.

That is gettransfer project, and **KeyGroup** also got this project to develop thanks to the successful work with gettransfer.

GetBoat.com



Gettboat - international marketplace, allows you to search for boats. Rent the boat, with or without captain. Yachts, powerboats and sailing boats, anywhere worldwide...

Getcar and others..

As you can see, we have the most experience with international marketplaces. After we showed the result with gettransfer, the company turns to us for specialists in the development of all its new projects, which makes us very happy. We are always focused on results. Quality and speed of work are always important and we take seriously all our projects, deeply understand each project and ideas of our customers. To calculate the cost of your project, call us, because the call and request are always free.

